Supply Chain Cheat Sheet

Common acronyms

3PL: Third party logistics

AS/RS: Automated storage and retrieval system

ASN: Advance shipment notification

ATP: Available to promise

B2B: Business to business

B2C: Business to consumer

COGS: Cost of goods sold

CPFR: Collaborative planning, forecasting, and replenishment

CR: Continuous replenishment

CTP: Capable to promise

DOM: Distributed order management

DSD: Direct to store delivery

ERP: Enterprise resource planning

FG: Finished goods

IMS: Inventory management system

ISP: In store picking

JIT: Just in time

KPI: Key performance indicator

LMS: Labor management system

LSP: Logistics service provider

MES: Manufacturing execution system

MHE: Material handling equipment

MS: Master scheduling

MTO: Make to order

MTS: Make to stock

OTIF: On time in full

PO: Purchase order

POS: Point of sale

PTP: Profitable to promise

RFID: Radio frequency identification

RMA: Return material authorization

S&OP: Sales and operations planning

SCE: Supply chain executive

SCP: Supply chain planning

SCV: Supply chain visibility

SKU: Stock keeping unit

SS: Safety stock

TMS: Transportation management system

VAS: Value added (logistics) services

VMI: Vendor managed inventory

WCS: Warehouse control system

WIP: Work in process

WMS: Warehouse management system