

Maintaining status quo isn't an option*

93%

plan to increase the level of resilience across the supply chain

90%

plan to increase digital supply chain talent in-house

54%

expect changes to supply chain planning after the COVID-19 pandemic

Challenges



DEMAND & SUPPLY IMBALANCE Direct impact on services levels, cost to serve and profit margins.



VOLATILITY Rising volatility on both the

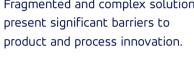
higher inventory, high cost to serve, and lower profits. **DISRUPTIONS & MACRO EVENTS** Inflation, recession, oil prices,

and semiconductor shortage disruptions continue to grow in

customer and supplier end leads to



frequency and impact. SOLUTION COMPLEXITY Fragmented and complex solutions





- End-to-End integrated supply chain planning solution covering demand planning, manufacturing planning and supply planning
- Near real-time visibility into inventory, customers and suppliers to ensure issues are known in time and resolved effectively
- AI-powered demand planning combines advanced supply planning to plan accurately and react confidently to volatility
- Cloud solutions with lower TCO and consumer industry specific specialization to lower risk and accelerate time to value

Supply Chain Planning Requires A Change

From

- Disjointed and siloed point solutions
- Reactive and rushed decision making
- Inability to react to volatile market conditions
- Long and riskprone project implementations



Integrated Demand & Supply Planning Addresses End-to-End Needs



Create baseline forecasting, cleanse events and outliers



Collaborate across brand, commercial, marketing, finance and supply chain to create a unified forecast



& Inventory Optimize E2E plan to

exceed goals by optimizing

capacity, material, logistics

constraints

Scenario to develop effective response Distribution & Allocation Deployment Planning

considering Logistics

constraints, & shelf-life

Evaluate supply chain events impact assessment, trade-offs

Power Profitability and Competitiveness

Improve forecast accuracy 10 - 20%

Reduce costs from inventory reduction 10 - 15%

productivity 30 - 50%

Improve planner

Increase decision making speed 30 - 50%

freight cost

Reduce premium

Proven Value

Driving Success at Adient



Strategies To Counter Inflation and Enable Supply Chain Resiliency with Cummins-Meritor



Key Trends in Automotive Industry - Kelly Bysouth, **IAC Group**









Blue Yonder's services are trusted by these world class companies





Sources:

TOYOTA TSUSHO