

# **Business Context/Challenge**

The digital transformations being undertaken by many retail and manufacturing organizations are driving the need for faster, more agile and resilient logistics services. This in turn represents an opportunity and a challenge for third-party logistics providers (3PLs), both in terms of delivering these new requirements and of capturing these services and accurately billing their clients. It is therefore more important than ever, that a 3PL has a flexible, scalable, and integrated solution to efficiently bill its clients for the services provided.

## The Blue Yonder Solution

Blue Yonder helps the world's leading 3PLs achieve tangible benefits by automating the creation of invoices based on supply chain activities. Luminate Billing uses activities performed from management systems such as warehouse and transportation, aggregates the data into meaningful time buckets, and applies monetary values in accordance with your clients' contract, to automatically create an invoice that is fully auditable.

Luminate Billing is designed to integrate information from various supply chain systems. This ensures all information is considered in the invoice calculation.

One time contract setup and configuration, with the associated pricing rules, ensures that the invoice information is automatically generated throughout the contract duration. Specialized screens such as the Invoice Navigator allow the user to view the individual transactions included in a specific invoice line. This assists in the verification of the invoice prior to its approval.

## Real results

Revenue Leakage Identified

>2%

Productivity Improvements

>25%

## **Key Benefits**

- Customers identify a minimum of 2% revenue leakage when implementing Luminate Billing
- One-time contract setup and invoicing rules configuration with easy ongoing maintenance
- Achieve tangible results through automated invoice calculations
- Associate productivity is improved by 25% supporting associate retention
- Invoices are created automatically on configured schedules
- Minimal to no manual interaction required
- Customer invoice inquiries can be addressed easily and effectively with full auditability access ensuring customer satisfaction

# Capability Offerings

## Integration

As many 3PLs have various solutions with different sophistication levels, Luminate Billing is designed to support integration through both API's and flat files.

## Ease of Configuration

The solution offers an intuitive user interface and provides a workflow to configure all aspects including contracting, pricing rules, invoice, and invoice approval, from start to finish.

## Ease of Onboarding New Clients

Contracts and rules can be shared across clients and where revisions are required, the contracts or rules can be copied allowing the user to make the necessary revisions.

## **Automated Invoicing**

Based on the configuration, invoices will automatically be generated on configured schedules and will be ready for review and approval when you arrive in the office.

#### Full Audit Trail in Place

Should the client have any queries, all the information is available down to the actual transactions that are used in the billing cycle.

## Visibility Into Gross Profitability

Compare revenue to cost of activities to provide insights into contract profitability.

# **Key Features**

- The solution offers extreme flexibility in aggregating data across any time horizon and combinations of information attributes
- Comprehensive and sophisticated pricing rules can easily be configured to your customer's specific requirements
- Unit of Measure conversions are fully supported
- Pricing and billing in multicurrency is supported along with Value Added Tax
- Configurable approval workflows for invoices and tariff changes

To learn more, visit blueyonder.com

